

(creditor)watch



Product Manager - Platform

Job Description

CreditorWatch – Product Manager – Platform

- Do you want to help democratise the commercial risk industry, impacting the whole of the Australian economy, by giving small businesses access to the same insights normally only available to the big players?
- Do you love getting your hands dirty working on existing and green field concepts?
- Do you have a passion for identifying and solving customer problems?
- Do you want to help shape product strategy in one of the top 10 places to work in Australia?

Then we have a great opportunity for you.

Who are we?:

We are a fast growing, tech company with an ambition to disrupt the market. We are building a team to take us to the next level of growth.

We have 56,000+ customers, growing at 30%+ year-on-year, including some of the world's most prestigious companies in Australia and New Zealand. Our Business Risk Index is widely used by analysts and news media as a key indicator of the health of the Australian economy.

Our big idea is to make unique commercial risk data understandable and accessible to all businesses, including the traditionally ignored small to medium commercial trade industries.

We believe that we can build trust in the economy by allowing all companies to have an independent assessment of who they are doing business with. The more trust in the economy, the quicker it grows.

From our traditional credit reporting bureau roots, we are now evolving to help businesses onboard and monitor customers' credit risk and get paid, faster and easier.

Our secret sauce is our people. We believe if we create a fantastic work environment full of smart, friendly, motivated people with a growth mindset everyone wins: our customers, our team and each of us individually. It is not without reason we were voted AFR 7th Best Place to Work in 2022 and getting better each year.

We are going through an exponential growth period. We are doubling our Product team and we would love to have you join us.

Reports To:

This role reports directly to the Chief Product Officer.

The role:

The Reporting directly to the Chief Product Officer, you will be Product Manager for the Platform team responsible for delivery of core online services and solutions. They include the e-commerce website (collaborating with the online sales team) and external APIs.

It is a hands-on, technically leaning product management role responsible for developing and delivering the platform product roadmap providing productised solutions to internal and external customers.

We have:

- Meaningful work building positive and trusting relationships between companies and people.
- A company that believes product is at the centre of everything we do
- An open mind to new ideas and approaches
- A fast-growing community of enthusiastic users who want us to succeed.
- A supportive, flexible work culture as well as community and wellbeing initiatives, including 1 wellness day a month, free platinum gym membership, free lunches and breakfasts, central CBD location with 360-degree views of the city to name just a few.
- An incredible team to work with.

You have:

- Experience building and growing SaaS products from ideation, to launch, to monitoring their success in the market day to day.
- A strong technically leaning complemented by a strong commercial acumen in providing productised technical solutions to internal and external customers.
- Excellent communication skills to focus team members across engineering, marketing, and design to achieve successful team outcomes. This includes the ability to relay complex concepts simply to ensure goals and benefits are clear.
- Results driven: you have a firm focus on user value with a pragmatic attitude to incorporating commercial goals as part of each product release.
- Proven ability to lead delivery teams - drive the day-to-day delivery process, including clearing blockers, and ensuring backlog items are prioritised, developed and released on time while meeting defined product outcomes.
- Demonstrated acumen for synthesising market and customer insights into winning product visions and concepts.

- Continuous improvement mentality in all aspects; including product processes, ceremonies, and personal development.
- Love of data (both qualitative and quantitative) and turning insights into actions that drive conversion, engagement, and usage.

You may also have:

- Experience with ecommerce.
- Experience of platforms, workflows and APIs.
- Experience with pricing and packaging.
- Exposure to fintech, credit risk or account receivables industries.

Next Steps:

If this sounds like your thing, then send us a cover letter and your resume to careers@creditorwatch.com.au

Note: you must have the right to work in Australia.

We are an equal opportunity employer and we are committed to excellence through diversity. We do not discriminate on the basis of race, religion, colour, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.